

## COMPANY OVERVIEW

Q3 2022



**We are on a mission  
to empower people  
to handle more.**

# Ambi Robotics, a company built on the power of people.

## Founders and Executive Team



Jeff Mahler  
CTO



Stephen McKinley  
VP Operation



Ken Goldberg  
Chief Scientist



David Gealy  
VP Hardware



Matt Matl  
VP Software



Jim Liefer  
CEO



Sandra Kazee  
VP Finance



Joe Ruck  
VP Marketing

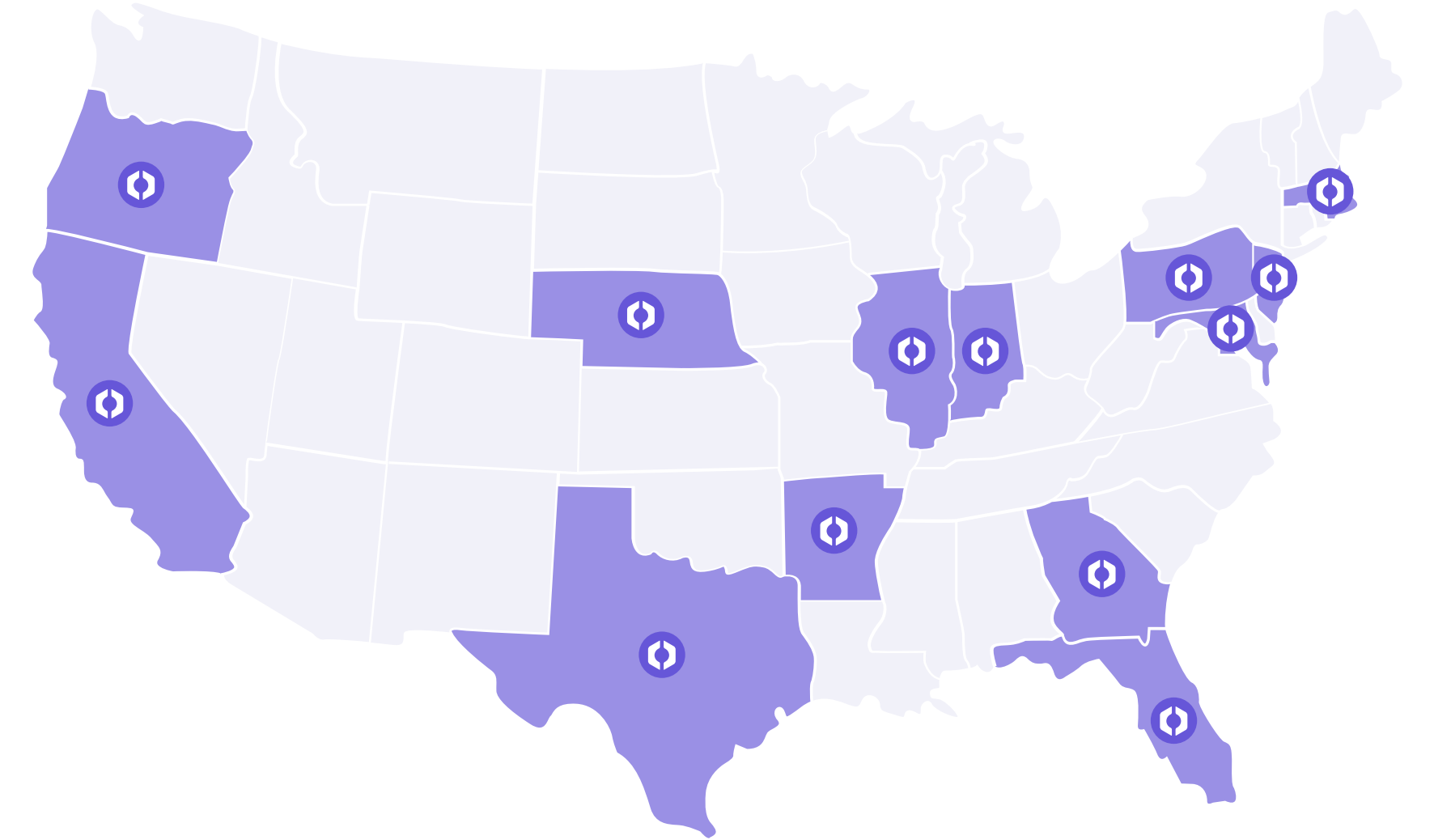


John Zaremba  
Head of Sales



Aaron Smith  
VP Solutions

Experience:

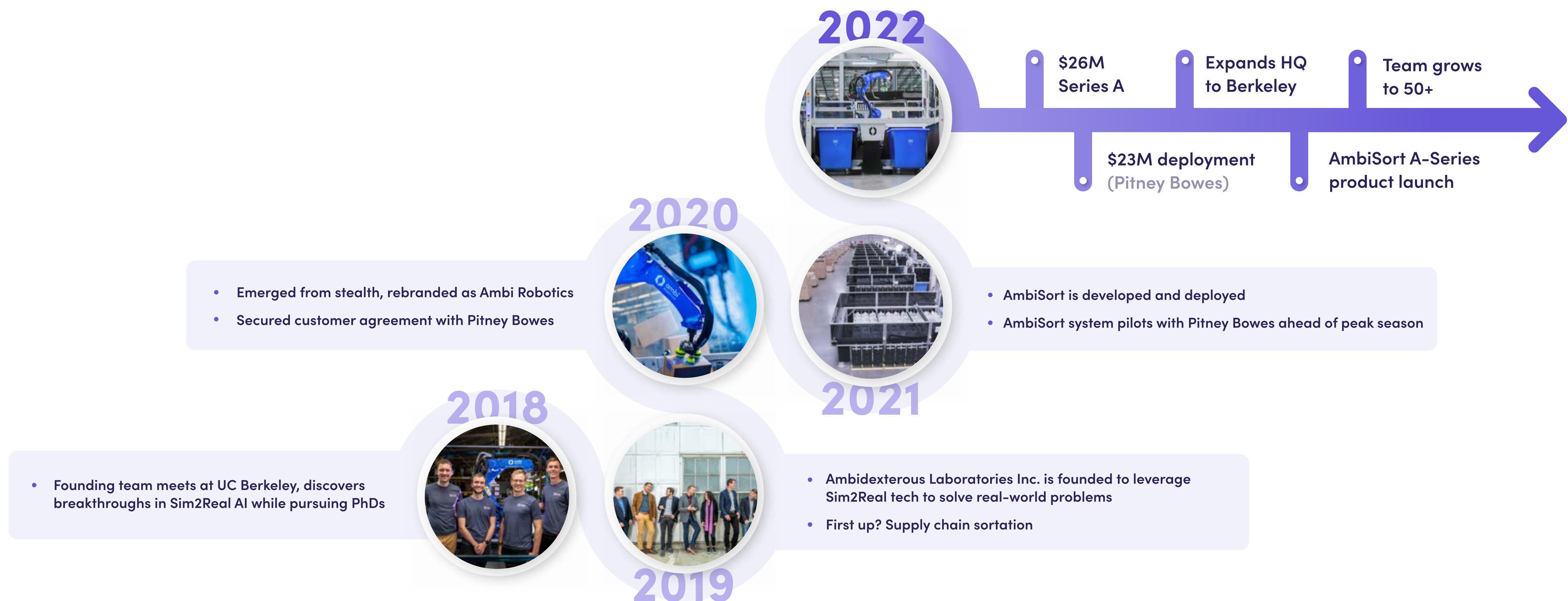


**50+** world-class teammates

**80+** AmbiSort systems deployed

**10,000x** faster training with Sim2Real AI

# Emerging from stealth to deploy the supply chain's most valued systems.



Featured in:

**Bloomberg**

ScienceRobotics

The New York Times

Forbes

FORTUNE

WIRED

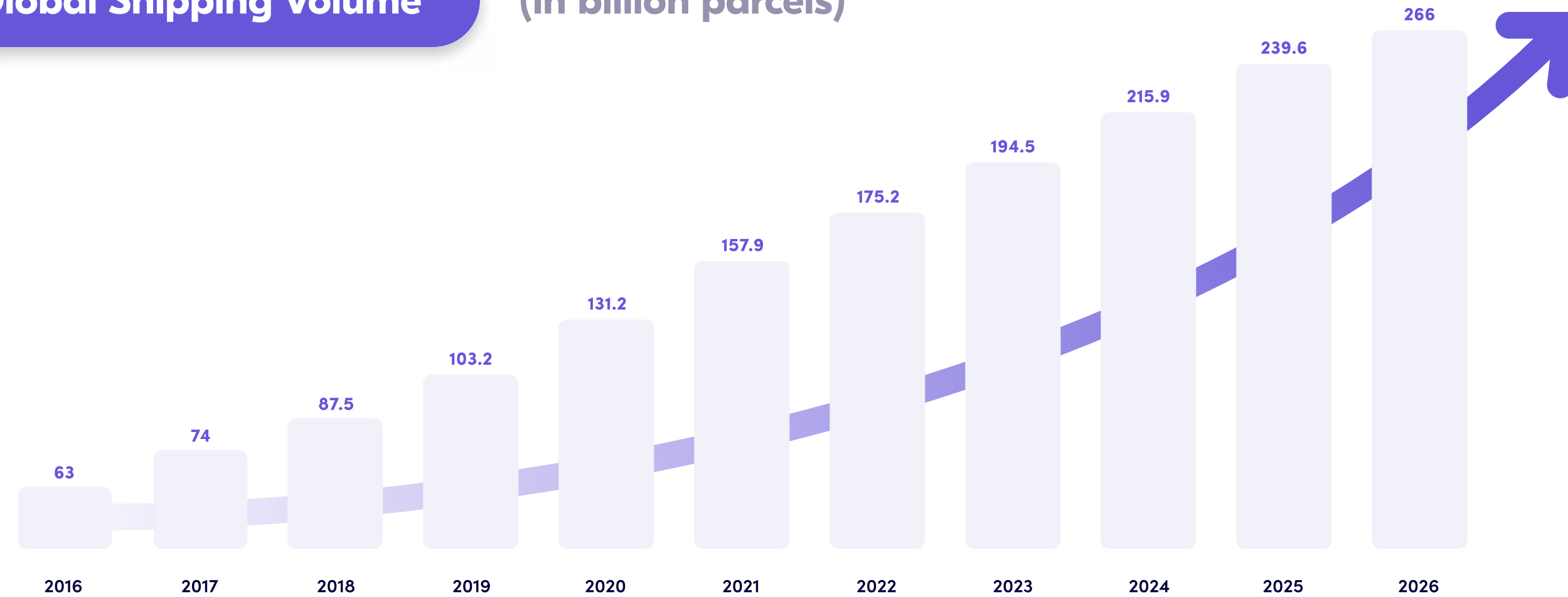
MIT Technology Review

THE WALL STREET JOURNAL.

# Global shippers can't sort it out. It's too much for what they can handle today.

## Global Shipping Volume

(in billion parcels)



### 21.6bn

parcels generated in 2021



### 683

parcels per second



### 59

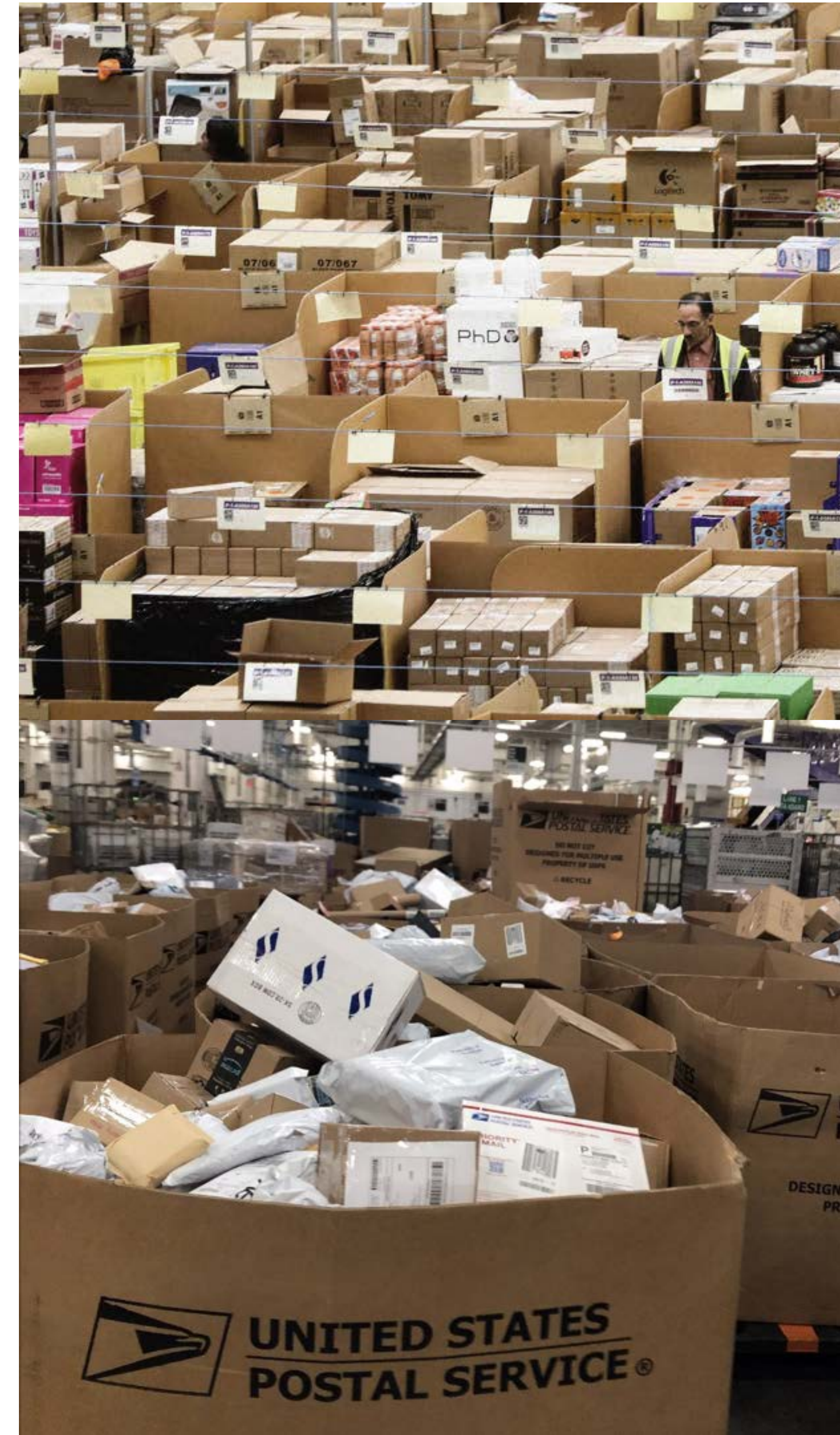
million parcels per day



### 65

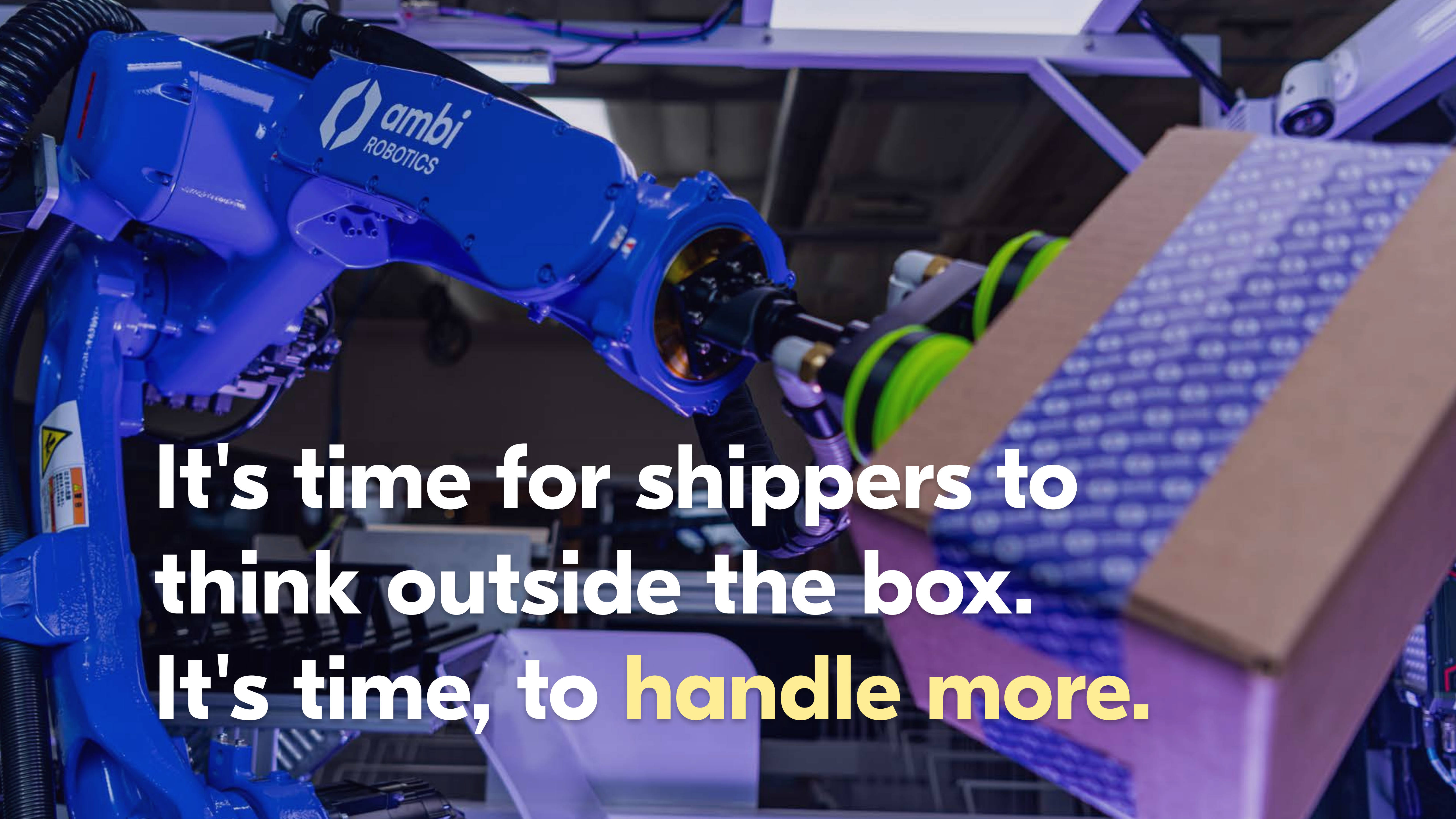
parcels per consumer

Source: [www.pitneybowes.com/us/shipping-index.html](http://www.pitneybowes.com/us/shipping-index.html)



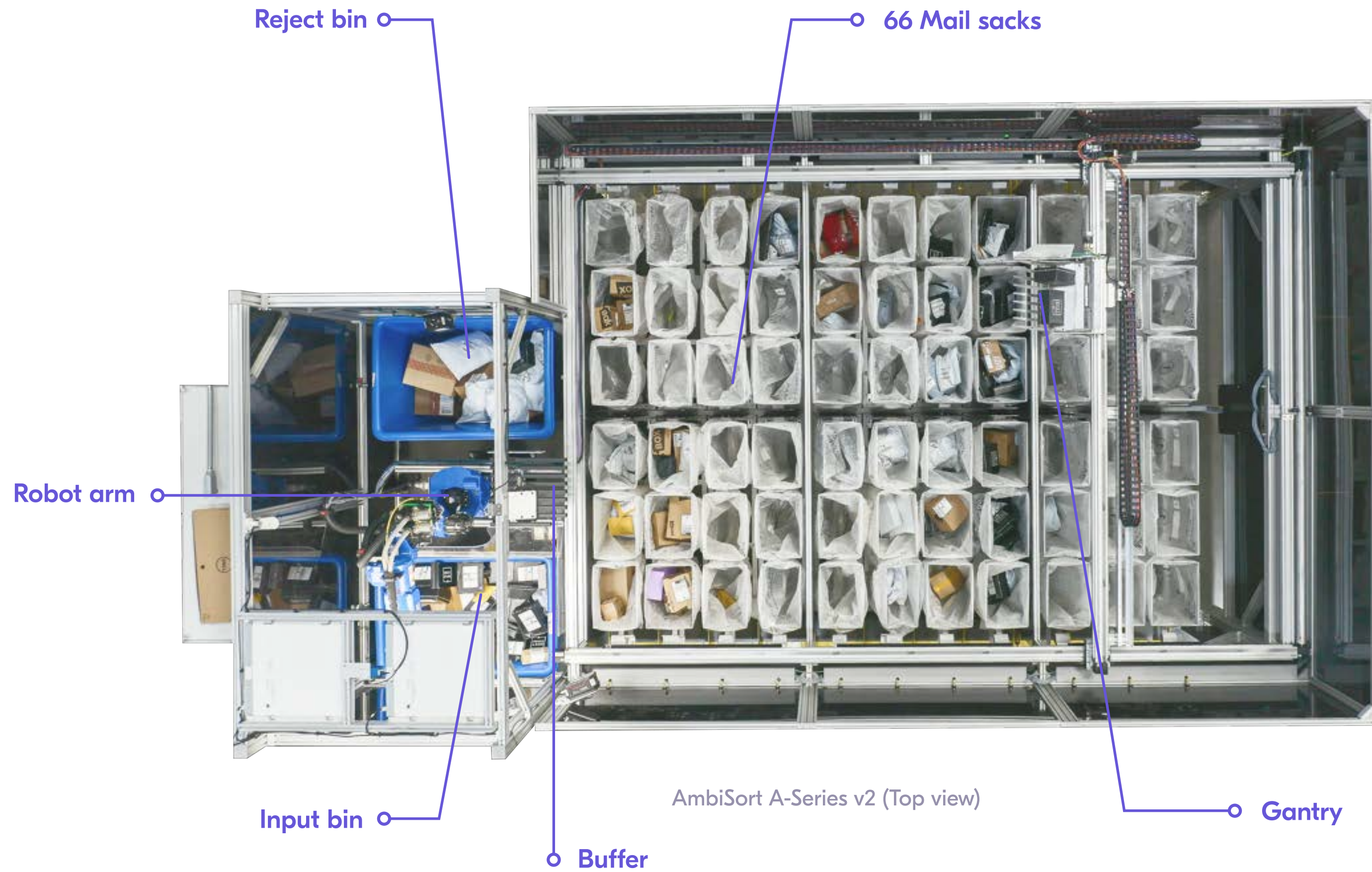
# Surging ecommerce demand has outpaced the supply of labor.





**It's time for shippers to  
think outside the box.  
It's time, to **handle more.****

# A full-stack solution optimized for a more sustainable supply chain.



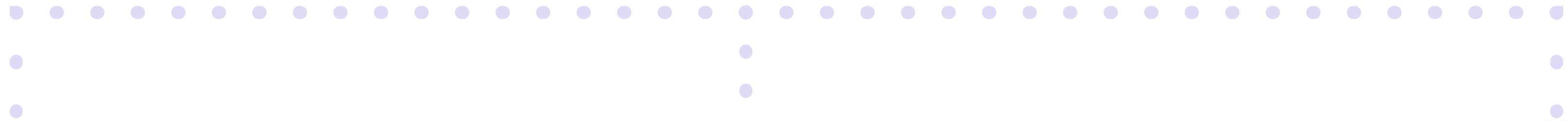
## AmbiSort Capabilities:

- Custom configurations
- Ready on day 1
- Increase associate throughput 4x
- Analytics and data increase visibility
- Scale with demand
- 24/7 customer support



# AmbiOS, the first operating system designed for parcel sortation.

## AmbiOS



### Item Analysis



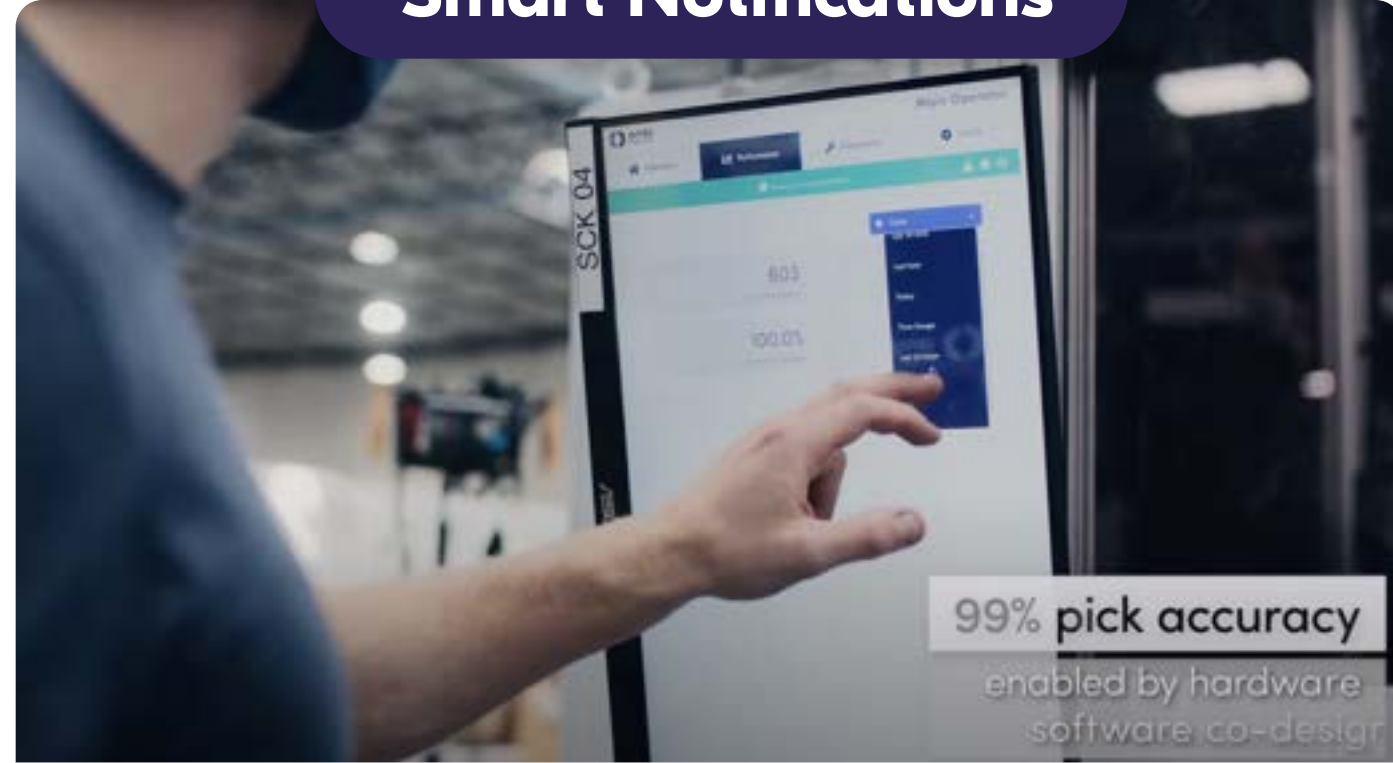
Parcel dimensioning and material identification

### Quality Control



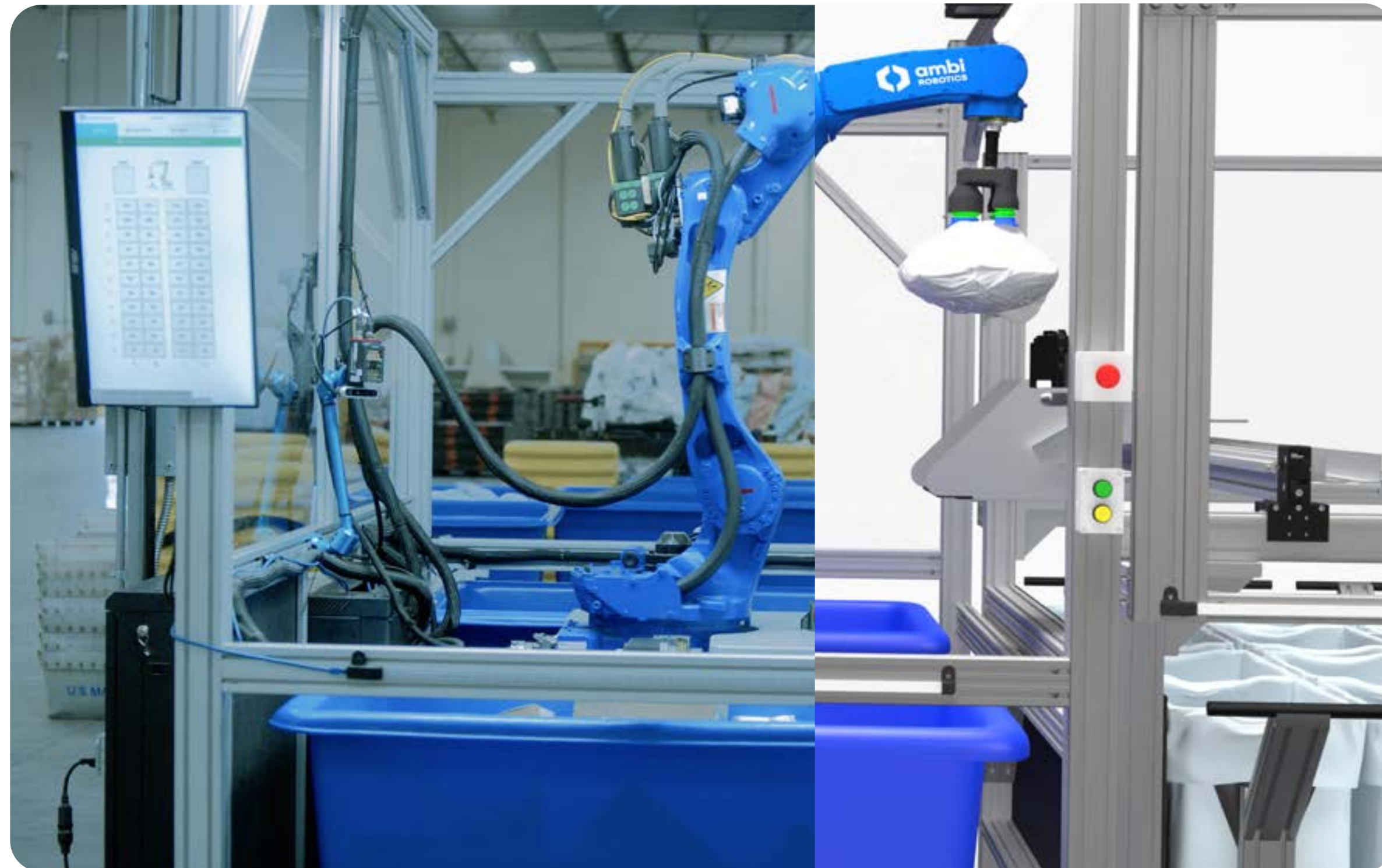
Vision-based analysis for increased accuracy

### Smart Notifications



Real-time visibility into your operations

# Sim2Real AI enables robots to sort any parcel from day 1.



Sim2Real, virtual training that is reality-ready



## Fast

10,000x faster training than competing methods



## Adaptable

enables robots to pick millions of unique items in the real world







## Hardware-agnostic

quickly configurable to different systems

# Enter RaaS, making innovative technology accessible and affordable to warehouses across the country.

## A complete package:

-  Autonomous sorting systems (custom hardware configuration and most advanced modular components)
-  AmbiOS software license
-  Hardware maintenance and spare parts
-  24/7 customer support (virtual & onsite)



# Our approach to helping you win:



# It's a reality today.

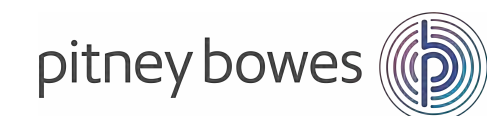
## AmbiSort at a glance

<b>Cost Savings</b>	40% reduction in operational costs
<b>Workforce Enhancement</b>	4x increased throughput per employee
<b>Number of Systems</b>	80+
<b>Total Outputs</b>	66 mail sacks per system
<b>Item Types</b>	Corrugate, polybags, flats
<b>Accuracy</b>	> 99%



“Ambi Robotics is clearly an innovative company, you can see it in their technology. They are a customer-centered company, and we feel that as a customer.”

**Marc Lautenbach**  
CEO of Pitney Bowes



# Empowering people to handle more.



